

Treasurer's Report for Fencing New Zealand Incorporated For the year ended 31 December 2023

Dear Members,

I am pleased to present the Treasurer's Report for Fencing New Zealand (FeNZ) for the financial year ended 31 December 2023.

Financial Performance:

FeNZ achieved a surplus of \$9,550 in 2023, a significant improvement from the deficit of \$2,348 in the previous year. Total revenue increased substantially to \$247,874 from \$57,311 in 2022. This was driven by:

- Significant increase in grants and sponsorships to \$42,701 (2022: \$16,384)
- \$123,673 of contributed services recognized as revenue for legal fees modernising our policy framework connected to safeguarding (none in 2022)
- Increases in competition nomination and entry income, national affiliation and membership fees
- Reinstatement of regional payments for insurance costs of \$8,616

Total expenses also increased to \$238,323 (2022: \$59,659), with the main drivers being:

- Increased grants to athletes, coaches and officials of \$20,503 (2022: \$2,946)
- Higher management, coaching & training expenses associated with grant income of \$38,698 (2022: \$30,623)
- The \$123,673 of legal fees recognized

Overall, the significant increase in revenue more than offset the expense growth, leading to the \$9,550 surplus.

Financial Position:

FeNZ remains in a stable financial position with net assets of \$87,161 as at 31 December 2023 (2022: \$77,611). The main movements were:

- Cash decreased by \$9,720 to \$92,842. Operating cash inflows were offset by the \$4,400 purchase of a new CRM system.
- Property, plant and equipment increased to \$4,399 due to the new CRM system
- Payables reduced to \$14,687 from \$31,642 in 2022

FeNZ has sufficient current assets to cover its current liabilities by over 6 times, indicating a healthy working capital position. There are no significant commitments or contingent liabilities.

Other points to note:

- FeNZ registered for GST from 1 September 2023
- Significant grants and contributions were received from various funders as detailed in Note 9
- There were no related party transactions during the year

In summary, 2023 saw a strong financial performance with revenue growth outpacing expenses. FeNZ's financial position remains healthy, putting it on a stable footing to continue investing in the development of fencing in New Zealand going forward.

I would like to thank our funders, sponsors, members and the fencing community for their continued support of FeNZ.

Stephen Peterson
Treasurer
Fencing New Zealand